

LABAR, INC.

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Dear Builder / Contractor;

The enclosed brochure will introduce your company to a way of making great **savings** on all your future block constructed projects. VOBB blocks are **dry stacked** and **mortarless**, enabling an enormous saving on labor cost. Finding skilled masons is getting more expensive and more difficult each day. Do not let your projects be held hostage.

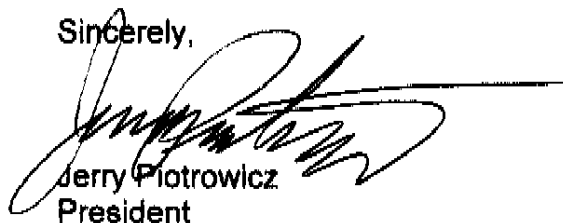
VOBB block is made on the same machine, use the same material and is cured in the same manner as regular CMU. As such, the only significant differences is the simplicity to use lower skilled labor with less training and the reduced labor cost from cutting as a result of the VOBB blocks being in lengths of 6", 12" and 18". VOBB can be easily used on small to large projects. VOBB can be used for residential, commercial, industrial, marine and agriculture.

Labar, Inc. is your local distributor for VOBB blocks. Labar, Inc. has been distributing building materials in the area for the past eighteen years. Our reputation has been built on our service to the contractors. We are excited about offering this cutting edge product to the contractors in our area.

It is our goal at this time to engage in conversation with your purchasing department about your up coming projects and block needs. Don't be left behind by your competition. **Time is money** and that is what VOBB is all about.

Please call me for an appointment at your earliest convenience.

Sincerely,



Jerry Piotrowicz
President