

# Shaffer Block & Concrete Products Co. Inc.

---

923 South Edgewood Ave. ~ Somerset, PA 15501  
Phone 814-445-4414 ~ Fax 814-445-6222 ~ Email shafferblock@shol.com

Verot Oaks Building Blocks  
PO Box 62806  
Lafayette, LA 70596-2806  
Attn: John Guy

Dear Mr. Guy

I am writing in reference to the recent production of VOBB units here at Shaffer Block.

Very seldom do I have the opportunity to manufacture a new and innovative product such as VOBB blocks. Usually when new products are produced there are numerous problems both small and large to work through. This was not the case when we ran the order for David Cunningham.

From setup of the VOBB roller through production, this was a very simple and trouble free production run. We needed only about two hours to set up the mold and roller for this production run. The VOBB blocks were as easy to manufacture as standard gray CMU's.

I believe that production of VOBB units could be the next avenue of increased production and profitability for concrete block producers in the future.

If you have any questions feel free to give me a call.

Sincerely,

Mark A. Shaffer  
NCMA Certified Consultant of Concrete Masonry  
CSI, C.D.T.